Program Learning Outcomes for the MBA Degree

Upon completing the MBA degree, students will be able to:

1. Demonstrate an understanding and application of the foundational frameworks and tools of all business disciplines, including accounting, finance, marketing, operations, organizational behavior, and strategic management.
2. Develop, evaluate, and implement complex business strategies and operational solutions holistically, integrating management principles across the functional areas.
3. Function effectively in a team setting both as a leader and a contributor.

Requirements for the MBA Degree, Full-Time Program

The MBA degree is a non-thesis master’s degree. For general university requirements, please see Non-Thesis Master’s Degrees (https://ga.rice.edu/graduate-students/academic-policies-procedures/regulations-procedures-non-thesis-masters-degrees/). For additional requirements, regulations, and procedures for all graduate programs, please see All Graduate Students (https://ga.rice.edu/graduate-students/academic-policies-procedures/regulations-procedures-all-degrees/).

Students pursuing the full-time MBA degree program must complete:

- A minimum of 60 credit hours to satisfy degree requirements.
- A minimum of 30 credit hours of graduate-level study (graduate semester credit hours, coursework at the 500-level or above).
- A minimum of 24 graduate semester credit hours must be taken at Rice University.
- A minimum of 24 graduate semester credit hours must be taken in standard or traditional courses (with a course type of lecture, seminar, laboratory, lecture/laboratory).
- A minimum residency enrollment of one fall or spring semester of full-time graduate study at Rice University.
- A maximum of 2 courses (6 graduate semester credit hours) from transfer credit. For additional departmental guidelines regarding transfer credit, see the Policies tab. Additional Information regarding Exchange Program transfer credit can be found in the Student Handbook under Campus Groups.
- A Required Work Experience (MGMT 500) during summer between the first and second year of enrollment in the degree program.
- A Global Field Experience (MGMT 789) during the first year of enrollment in the degree program.
- A minimum overall GPA of 3.00 or higher in all Rice coursework.
- A minimum program GPA of 3.00 or higher in all Rice coursework that satisfies requirements for the non-thesis master's degree with a minimum grade of C (2.00 grade points) in each course.

Students who register for a standard course load of 9-18 credit hours per semester are considered full-time students. All registration and elective selection via add/drop is completed online through ESTHER (https://esther.rice.edu/). It is the responsibility of students to monitor and maintain their schedule and academic record.

The courses listed below satisfy the requirements for this degree program. In certain instances, courses not on this official list may be substituted upon approval of the program's academic advisor, or where applicable, the department or program's Director of Graduate Studies. Course substitutions must be formally applied and entered into Degree Works by the department or program's Official Certifier (https://registrar.rice.edu/facstaff/degreeworks/officialcertifier/). Additionally, these must be approved by the Office of Graduate and Postdoctoral Studies. Students and their academic advisors should identify and clearly document the courses to be taken.

### Summary

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Total Credit Hours Required for the MBA Degree, Full-Time Program</td>
<td>60</td>
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</table>

### Degree Requirements

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credit Hours</th>
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<tbody>
<tr>
<td>MGMT 501</td>
<td>FINANCIAL ACCOUNTING</td>
<td>3</td>
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<tr>
<td>MGMT 502</td>
<td>MANAGERIAL ACCOUNTING</td>
<td>1.5</td>
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<tr>
<td>MGMT 510</td>
<td>ORGANIZATIONAL BEHAVIOR</td>
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</tr>
<tr>
<td>MGMT 512</td>
<td>LEADING CHANGE</td>
<td>0.75</td>
</tr>
<tr>
<td>MGMT 540</td>
<td>MANAGERIAL ECONOMICS</td>
<td>1.5</td>
</tr>
<tr>
<td>MGMT 543</td>
<td>FINANCE</td>
<td>3</td>
</tr>
<tr>
<td>MGMT 560</td>
<td>CORPORATE SOCIAL RESPONSIBILITY</td>
<td>0.75</td>
</tr>
<tr>
<td>MGMT 570</td>
<td>COMPETITIVE AND INDUSTRY ANALYSIS</td>
<td>1.5</td>
</tr>
<tr>
<td>MGMT 571</td>
<td>STRATEGY FORMULATION AND IMPLEMENTATION</td>
<td>1.5</td>
</tr>
<tr>
<td>MGMT 574</td>
<td>OPERATIONS MANAGEMENT</td>
<td>1.5</td>
</tr>
<tr>
<td>MGMT 580</td>
<td>MARKETING</td>
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</tr>
<tr>
<td>MGMT 594</td>
<td>STRATEGIC BUSINESS COMMUNICATION</td>
<td>0.75</td>
</tr>
<tr>
<td>MGMT 595</td>
<td>DATA ANALYSIS</td>
<td>3</td>
</tr>
<tr>
<td>MGMT 596</td>
<td>STRATEGIC BUSINESS COMMUNICATION</td>
<td>0.75</td>
</tr>
<tr>
<td>MGMT 710</td>
<td>LEADERSHIP ILE</td>
<td>0.75</td>
</tr>
<tr>
<td>MGMT 711</td>
<td>NEGOTIATIONS ILE</td>
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</tr>
<tr>
<td>MGMT 789</td>
<td>GLOBAL BUSINESS EXPERIENCE</td>
<td>1.5</td>
</tr>
</tbody>
</table>

### Work Experience Requirement

MGMT 500 | APPLIED BUSINESS EXPERIENCE                       | 0.75         |

### Global Field Experience Requirement

MGMT 789 | GLOBAL FIELD EXPERIENCE                          | 1.5          |

### Custom Core Courses

Select 2 courses from the following:

- MGMT 503 | MANAGEMENT CONTROL                                | 3-4.5        |
Major Concentration: Energy

The major concentration in Energy provides commercial acumen and leadership perspective to students with a technical background and develops their capability for taking additional responsibilities and higher-level management roles at companies in the energy sector. This is accomplished by engaging students in a curriculum that addresses three distinct, but inter-related, career paths which are widely regarded as conduits to leadership positions in energy industry midstream and upstream organizations: finance, operations, and product/customer focus.

Students pursuing the major concentration in Energy must complete:

- A minimum of 9 credit hours as listed below to satisfy major concentration requirements*

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGMT 600</td>
<td>INTERNATIONAL ENERGY SIMULATION</td>
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<tr>
<td>MGMT 608</td>
<td>RENEWABLES AND THE ENERGY TRANSITION</td>
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<tr>
<td>MGMT 611</td>
<td>ENERGY MARKET ORGANIZATION</td>
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<tr>
<td>MGMT 615</td>
<td>ENERGY DERIVATIVES</td>
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<tr>
<td>MGMT 616</td>
<td>PRICING STRATEGIES: OIL &amp; GAS INDUSTRY</td>
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<tr>
<td>MGMT 617</td>
<td>PROCESS MANAGEMENT AND QUALITY IMPROVEMENT</td>
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<tr>
<td>MGMT 739</td>
<td>ENERGY TRANSITION INVESTING</td>
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<td>MGMT 740</td>
<td>INTERNATIONAL ENERGY DEVELOPMENT</td>
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<tr>
<td>MGMT 752</td>
<td>SUPPLY CHAIN MANAGEMENT LAB</td>
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<tr>
<td>MGMT 796</td>
<td>FROM FOSSIL TO RENEWABLE: MANAGING ORGANIZATIONAL</td>
<td></td>
</tr>
<tr>
<td></td>
<td>CHALLENGES IN ENERGY TRANSITION</td>
<td></td>
</tr>
</tbody>
</table>

**Footnotes and Additional Information**

1. The first year of the program is primarily dedicated to core courses in the basic functional areas of business.
2. MGMT 500, MGMT 594, MGMT 596, MGMT 710, and MGMT 711 are taken for a Satisfactory/Unsatisfactory grade and must be completed with a Satisfactory grade. As S/U courses, they do not apply to the requirement of a minimum grade of C (2.00 grade points) in each required course.
3. Students participate in a required global field experience during the first year of enrollment in the degree program. Additional costs apply towards this global experience.
4. The custom core courses are taken during the second semester of the first year.
5. To fulfill the remaining requirements for the full-time MBA degree program, students must complete an additional 27.75-29.25 credit hours from departmental (MGMP or MGMT) course offerings at the 500-level or above to reach 60 total credit hours.
6. Students in the coordinated MBA/Master of Science degree from the PSM (professional science master’s) program must complete the Core Requirements, Global Field Experience, and Custom Core Requirements as listed above for the full-time MBA degree program. For students in those coordinated programs, the Elective Requirements are 12.75-14.25 credit hours from departmental (MGMP or MGMT) course offerings at the 500-level or above to reach a total of 45 credit hours. (MGMT 703, MGMT 704, and MGMT 705 are not accepted as electives.) The second year of the program is dedicated entirely to MBA elective coursework. Although the Jones Graduate School of Business offers a variety of courses for students to take as electives, students may wish to take courses from other departments at Rice University. MBA electives are offered on the daytime schedule, the evening schedule, and the weekend schedule.

* The courses listed are approved to satisfy the requirements for the Energy concentration for the current academic year only. Courses not on this official list may be substituted upon approval of the Jones Graduate School of Business Associate Registrar. Students and their academic advisors should identify and clearly document the courses to be taken with the Jones Graduate School of Business Associate Registrar.

**Footnotes and Additional Information**

1. MGMT 541 or MGMT 561 can be applied if the course is not used to satisfy the Custom Core requirement.
2 MGMT 600 is taken for a Satisfactory/Unsatisfactory grade and must be completed with a Satisfactory grade. As an S/U course it does not apply to the requirement of a minimum grade of C (2.00 grade points) in each required course.

Policies for the MBA Degree Programs

MBA Admission Requirements

Admission to the MBA degree program is open to students regardless of their undergraduate major, but the program is highly selective and access is limited to those who have performed with distinction across all areas of the application. A bachelor’s degree (or equivalent) from an accredited undergraduate institution is required. Applicants participate in an interview by invitation as part of their admission requirements.

All applicants to the MBA degree program must submit the following:

• resume pre-assessment
• an online application and application fee
• scores from the Graduate Management Admission Test (GMAT),* the Graduate Record Examination (GRE),* or the Executive Assessment (EA)
• transcripts from all degree-granting institutions and/or institutions at which an applicant completed 15 or more credit hours
• resume with complete work history
• essays
• letter(s) of recommendation
• a score from the TOEFL, PTE, Duolingo, or IELTS is also required for international applicants, whose undergraduate degree was from an institution where the primary language of instruction was not English.**

Notes:

*A GMAT/GRE test waiver request may be submitted to determine eligibility to apply without test scores. Resumes and transcripts are necessary to submit this form.

**An English proficiency test waiver may be submitted to determine eligibility to apply without this score.

MBA Degree, Full-Time Program, Deferred Enrollment Program Admission Requirements

Admission to the MBA Deferred Enrollment program allows college seniors to secure a spot two to five years after graduation in the Full-Time MBA Program at Jones Graduate School of Business. International students and students pursuing all majors are welcome to apply during their final year of university studies. Eligible students must be employed during the interim years to hold onto their space. A bachelor’s degree (or equivalent) from an accredited undergraduate institution is required. All applicants must conduct an interview as part of their admission requirements. The program is highly selective and access is limited to those who have performed with distinction across all areas of the application.

Academic and Professional Standards

Students must meet both academic and professional standards to continue academic work and to graduate. In accepting admission to the MBA program, all students agree to be governed by the standards and procedures for dismissal or disciplinary action stated below.

Academic Standards

A minimum overall grade point average of 3.00 (B) is required for graduation. All courses taken for the MBA degree (including approved courses taken at the university, but outside the JGSB) are counted in the overall grade point average calculation.

Students with an overall grade point average lower than 3.00 at the end of any semester will be notified of academic standing. Students not meeting the 3.00 requirement will be provided specific instruction and guidance on the next steps specific to their academic situation. In some cases, students may submit an appeal to the JGSB Academic Standards Committee, requesting to be placed on academic probation. The committee reviews all academic cases, and may consult the dean’s office for counsel and/or suggestions on proposed handling of the case. The committee will decide, based on the circumstances of the appeal, whether the student may resume studies on academic probation; is to be academically suspended for one semester or an academic year; or is to be dismissed from the MBA program.

A student may be placed on conditional probation with conditions determined by the dean’s office and approved by the chair of the Academic Standards Committee. Students on leave who are not in good academic standing who wish to return must submit an appeal to the Academic Standards Committee and be approved to resume studies. If permitted to return, the student will pay the current rate of tuition based upon the class of student they are joining.

Students proposing to return after a period of academic suspension must follow the appropriate procedures outlined in the General Announcements by the Office of Graduate and Postdoctoral Studies to receive permission to be readmitted.

Only courses in which a grade of C or above is earned are counted for credit toward graduation. If students receive a grade below C in a course required for graduation, they must repeat the course. If students receive a grade lower than C in an elective course, they need not repeat the specific course, but they must make up the credit hours. If the required course is not offered again prior to graduation, the student will be permitted to take the course the following academic year, but will be charged the current pro-rated tuition for the program in which the additional coursework is completed. Students are removed from probation only upon achieving an overall grade point average of at least 3.00.

JGSB students may not take courses pass/fail to count toward their degree requirements. JGSB students may audit courses with departmental and professor approval. The courses do not count toward the MBA, but will appear on the transcript.

Professional Standards

MBA students are held to the highest standards of professional conduct expected of managers—standards substantially exceeding those expected of them simply as students. Students may be dismissed or suspended for failure to meet professional standards, as defined in the University Code of Conduct (https://ga.rice.edu/graduate-students/rights-responsibilities/code-student-conduct/). The dean may place a student on disciplinary probation for unacceptable conduct, giving oral and written notice that future misconduct will lead to filing specific charges. This probationary notice, however, is not required as a precondition for filing specific charges.

Scholarship continuation or reinstatement is not guaranteed for students who do not maintain continuous active status - and good academic and professional standing - at the Jones Graduate School of Business and Rice University. In cases where a student does not maintain active status,
and/or does not maintain continuous good standing, students may need to request reinstatement of their scholarship. Scholarships may be discontinued for students who are on academic probation or receive university conduct sanctions (including suspension).

Class Attendance Policy
Students are expected to be in class on the first day of each term. The instructor reserves the right to exclude from their course a student who is absent on the first day. Students should refer to the specific attendance policy for each program. This information can be found in the Jones Graduate School of Business Student Handbook, which is referenced below. For special circumstances, students should see the Director of Advising in the Office of Academic Programs and Student Experience and the instructor.

Guidelines for Appealing Academic Dismissal

The Process
A student who wishes to appeal a dismissal should address the following issues in a letter to the Academic Standards Committee. The student must address the letter to the chair of the Academic Standards Committee.

1. What circumstances led to your academic performance last semester and to what degree were those circumstances beyond your control?
2. If your performance in a particular course(s) last semester was below par, describe any circumstances specific to that course that explain your performance.
3. Do you expect the circumstances that created the problems for you last semester to change next semester? If so, how?

Timing
If the student intends to appeal, the letter to the committee must be filed within one week after receiving a dismissal letter. If a student plans to appeal, the student should continue to attend classes. It is important to keep up with studies during the appeal process. If the appeal is accepted, the student may continue progress towards the completion of their degree.

Appeals
Appeals beyond the Academic Standards Committee must go to the dean of the Jones Graduate School of Business, who may seek guidance from other constituents of the school. All decisions rendered by the dean are final.

Confidentiality
The Family Educational Rights and Privacy Act of 1974 and amendments govern the records of actions related to appeals.

Grade Appeal Process
Once a course grade has been assigned by an instructor, it is generally considered final and is rarely changed for any reason other than calculation or transcription errors. The procedure below outlines the process by which a student may appeal a course grade.

1. The student should first pursue any grading question with the instructor following the formal or informal process the instructor has outlined for the course.
2. If the matter is not resolved in step 1 above, the student must file a written appeal to the instructor and send a copy to the senior associate dean of degree programs. This written appeal must be filed no later than two weeks after the final grade for a course was assigned.
3. The instructor must schedule a meeting with the student within two weeks of receiving the written appeal to further discuss the appeal with the student. Notice of the appeal time and date will be provided by the instructor to the senior associate dean of degree programs.
4. If step 3 does not resolve the issue to the satisfaction of both parties, the student may appeal to the Academic Standards Committee by sending a written notice describing the grounds for the appeal within two weeks of the date of the scheduled meeting in step 3.
5. The Academic Standards Committee will seek out information on the appeal from the instructor and the student and, at its discretion, hold a hearing to further consider the matter. The decision of the Academic Standards Committee will be rendered within 4 weeks of receiving a written notice of appeal (step 4).
6. Appeals beyond the Academic Standards Committee must go to the dean of the Jones Graduate School of Business, who may seek guidance from other constituents of the school. All decisions rendered by the dean are final.
7. In the event that the protested grade is necessary for the student to graduate, an accelerated schedule will be followed.

The Family Educational Rights and Privacy Act of 1974 and amendments govern records of these actions.

MBA Elective Course Add/Drop Policy and Procedures
Due to the unique term schedule followed by the Jones Graduate School of Business MBA programs, MBA students have special procedures they must follow to make schedule changes. The Jones Graduate School of Business Registrar Department administers an add/drop policy which allows students to add or drop elective courses at various times throughout the semester. For all elective courses, student may not add or drop a course after the deadline for the appropriate term.

Withdrawal Policy
A Jones Graduate School of Business student, participating in any offered program, may voluntarily withdraw from school at any time. Upon withdrawal, Rice University applies a sliding scale to tuition, which is noted in the university’s Academic Calendar (https://registrar.rice.edu/calendars/).

Jones Graduate School of Business Student Handbook
Generally, the Jones Graduate School of Business adheres to the academic regulations of Rice University. However, the Jones Graduate School of Business MBA program has unique policies and procedures that vary from the Office of Graduate and Postdoctoral Studies regarding, but not limited to, leave of absence, withdrawals and readmission, add/drop, and academic dismissal. A copy of the handbook is available on Campus Groups (for all programs except the MBA Degree, Online Program, MBA@Rice).

Financial Aid
Jones Graduate School of Business scholarships are awarded at the point of admission and are based on the merit of the application. Financial assistance is generally awarded one academic year at a time. Continuation of assistance depends on Satisfactory Academic Progress (SAP) in accordance with Academic and Professional Standards of performance, professional behavior, and is subject to the availability of funds. Academic or disciplinary probation, suspension, or general failure to maintain academic pace will result in the removal of all forms of financial assistance (i.e. scholarship, employment, Federal/State student...
independent studies. If the study does not align with any of the Jones
as the incremental value of additional independent study in light of past
consider current policies restricting use of independent study as well
Faculty member who will supervise the project, within the area most
closely related to the study’s academic content to review and approve
Standards Committee will select two faculty members, other than the
that would cause a student to exceed the 3.0 credit limit, the Academic
Academic Standards Committee. If an independent study is proposed
during the course of the MBA program without the approval of the
No student may take more than three credit hours of independent study

Program Transfer Credit Guidelines
Students pursuing the MBA degree should be aware of the following
program-specific transfer credit guidelines:

- No more than 2 courses (6 credit hours) of transfer credit from U.S.
or international universities of similar standing as Rice may apply
towards the degree.
- Requests for transfer credit will be considered by the program
director on an individual case-by-case basis.

Additional Information
For additional information, please see the Jones Graduate School of
Business website: https://business.rice.edu/

Opportunities for the MBA Degree
Programs

Independent Study

Minimum Hours Requirement
Each credit of independent study should contain approximately as
much time content as a one-credit course at Jones Graduate School of
Business, which is 12 hours of class time, plus an average of at least
24–36 outside-class hours, for a minimum total of 36–48 hours of work.
Independent study projects can be accommodated in increments of 1.0,
1.5, 2.0, or 3.0 credit hours; 3.0 credit independent study projects are
rarely approved. Occasionally, a group independent study project may
arise, though most independent studies are undertaken by individual
students.

The number of credits for an independent study must be determined at
the beginning of a project. Increases to the number of project credit hours
after the project overview has been filed with the Jones Graduate School
of Business associate registrar must be approved by the Academic
Standards Committee. The committee will rely on input from sponsoring
faculty in making its decision about ex post credit increases. Requests to
increase the number of project credit hours must be made before the end of
the second week of classes in the term in which the project begins.

Restrictions
No student may take more than three credit hours of independent study
during the course of the MBA program without the approval of the
Academic Standards Committee. If an independent study is proposed
that would cause a student to exceed the 3.0 credit limit, the Academic
Standards Committee will select two faculty members, other than the
faculty member who will supervise the project, within the area most
closely related to the study’s academic content to review and approve
the study. Independent study exceeding 3.0 credits in total should
consider current policies restricting use of independent study as well
as the incremental value of additional independent study in light of past
independent studies. If the study does not align with any of the Jones
Graduate School of Business academic groups, the Academic Standards
Committee will perform the review and make the final approval decision.

Independent study projects are for academic credit, not for hire. Students
may not earn credit for paid work.

Faculty Sponsorship
Independent study projects normally are sponsored only by full-time
Jones Graduate School of Business faculty; faculty typically sponsor
projects only in their area of expertise. Students wanting sponsorship
by a part-time faculty member must submit a project overview to the
Academic Standards Committee and obtain the committee’s approval
before the term in which the project is to begin.

Common Requirements
The goal of independent study projects is to advance or deepen a
student’s knowledge or competency in a business discipline or activity.

To facilitate these goals, independent study projects generally fall into
two broad categories:

1. directed reading and study resulting in a research paper, or
2. an experiential or hands-on project resulting in an outcome such as
   an empirical analysis with an executive summary of the “deliverable.”

While the content of individual independent study projects are at the
discretion of a student and the sponsoring faculty member, to ensure
relatively equal workloads per unit of independent study credit and some
common requirements across independent study projects, students and/
or sponsoring faculty should:

1. Prepare and submit to the Jones Graduate School of Business
   associate registrar an overview of the independent study project
   with number of project credits, anticipated final results, and a broad
   timeline of anticipated project milestones.
2. Meet to discuss the project, after the initial agreement on the project
   scope, at least once every two to three weeks.
3. Prepare a final paper (in the case of directed reading and research
   projects) or complete a concrete deliverable (for example, computer
   program, survey results, empirical analyses, etc.) together with
   an executive summary of the project (in the case of experiential
   projects).
4. File a copy of each student’s final paper, or executive summary, with
   the Jones Graduate School of Business associate registrar.

Applications
Independent study applications are available for interested students
on Campus Groups. Completed independent study applications
must be approved by the senior associate dean of academic affairs.
Completed and approved applications are due to the Jones Graduate
School of Business associate registrar by the first week of the term in
which the project will be completed. The student will be registered for
MGMT 700/800 independent study for the appropriate credit
amount, only when the appropriate permissions have been obtained.

Additional Information
For additional information, please see the Jones Graduate School of
Business website: https://business.rice.edu/